

PERSONAL INFORMATION

Jochen Pfeiffer



JOB APPLIED FOR
POSITION
PREFERRED JOB
STUDIES APPLIED FOR
PERSONAL STATEMENT

CEO | Managing Director

WORK EXPERIENCE

2015 - Present

CFO | Senior ConsultantVISIONAIRtronics GmbH | www.visionairtronics.com

▪ Investor Relations | Project Management | Controlling | Consulting

Business or sector Aviation | Defence

2010 - Present

CEO | Managing DirectorJPMEC | Consulting | www.jpmec.at

▪ Investor Relations | Project Management | Controlling | Consulting | Marketing | Sales

Business or sector Aviation | Defence | IT

2012 - 2014

Senior Consultant | Corporate SalesVolksbank Wien AG | www.volksbank.at

▪ Venture Capital | Private Equity | Underwriting | Consulting

Business or sector Finance

2008 - 2010

CMOD.A.S. Group AG | www.das.at

▪ Marketing | Sales | Public Relations

Business or sector Finance | Insurance

2001 - 2008

Head of OperationsERGO Group AG | www.ergo.com

▪ Project Management | Controlling | Executive Department | Sales

Business or sector Finance | Insurance

1993 - 2001

Senior UnderwriterMunich Re (Group) | www.munichre.com

▪ Technical Underwriting | Project Management | Controlling | IT

Business or sector Re-insurance | Innovative Technologies

EDUCATION AND TRAINING

2001 – 2003 Bachelor´s degree | Economics

University of Cologne Executive School

- Technical Underwriting

PERSONAL SKILLS

Mother tongue(s) German

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1

Levels: A1/A2: Basic user – B1/B2: Independent user – C1/C2 Proficient user
[Common European Framework of Reference for Languages](#)

Communication skills

- Good communication skills gained through my experience as CMO
- Public relations

Organisational / managerial skills

- Leadership (corporate management)
- Project management
- Moderating (define requirements and capabilities within militaries)
- Teaching (training military personnel to achieve capabilities)
- Problem solving and decision-making (technical solutions defence)
- Product development

Job-related skills

- System development
- Proficient understanding of ISR related technology and procedures (experience from development and deployment of Imagery Intelligence and full motion video solution within Austrian Air force)
- Good command of quality control processes (currently responsible for quality assurance within VISIONAIRtronics)
- Representation of leading global brands in the defence sector (Textron Systems, AeroVironment, VR Group, SSTL International, VOLZ Servos, SILVUS technologies)
- Technical and procedural failure analysis

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Levels: Basic user - Independent user - Proficient user
[Digital competences – Self-assessment grid](#)

Adobe Creative Cloud family | Microsoft Office Suite | SAP

- good command of InDesign, Illustrator, Photoshop, Acrobat Pro DC
- good command of Excel, Word, PowerPoint, Access
- good command of HTML/XML, SAP platform integration/development

- Other skills
- IT-Outsourcing
 - Customized models of collaboration (software agencies and customer)
 - Project management

Driving licence A | B | BE

ADDITIONAL INFORMATION

- Publications
 - Presentations
 - Projects
 - Conferences
 - Seminars
 - Honours and awards
 - Memberships
 - References
 - Citations
 - Courses
 - Certifications
- Top-Knowledge:
Strategic Planning, Project Management and Consulting Defence (System Integration, Unmanned Systems (UAV, UAS, UGV), Simulation, Imagery Intelligence.
 - Certifications:
AeroVironment | Academic Instruction and Flight Familiarization Certificate, TRACE International cleared – Anti bribery, Tactical Simulation Training (Aviation)
 - Projects and references:
 - Austrian Imagery Intelligence and Full motion video (FMV) PED system deployment + continuous support (Austrian Air Force)
 - Imagery and FMV Intelligence solution development (Fraunhofer IOSB, Austrian Air Force)
 - IMINT deployable shelter solution development (Austrian Air Force)
 - UAV system definition (Austrian SOF, Indonesia, UAE, Switzerland, Czech, Germany)
 - Development of border patrol system with UAVs (Hungary)
 - Radio Communication (Police SF Cobra, Police Vienna, Austrian SOF, Indonesian UAVs)
 - UAS integration into existing procedures
 - Part of workgroup to define simulation capabilities for the replacement of the Eurofighter in Austria

ANNEXES
